

**Minutes of Pre-Bid Meeting for Supply of 2000 Urban and
100 Articulated AC Buses
Held on January 18, 2012 at 11:00 a.m.**

The pre-bid meeting for procurement of 2000 Urban and 100 Articulated AC buses was held on 18th of January, 2012 at 11:00 a.m. in the Conference Hall of LTC office, IEP Building, Liberty Roundabout, Lahore.

Following parties attended the meeting:

<u>Sr. No.</u>	<u>Name of the Representative</u>	<u>Name of the Company</u>
1	Muhammad Ibrahim Sheikh	Anhui Ankai
2	Arif Chishti	Volvo Pakistan Limited
3	Waqar Asghar	Volvo Pakistan Limited
4	Hassan Raza	Volvo Pakistan Limited
5	Yaseen Hasan	Volvo Pakistan Limited
6	Hamid Mahmood	Xiamen Golden Dragon Bus Co. Ltd.

Following members from LTC attended the meeting:

<u>Sr. No.</u>	<u>Name</u>	<u>Designation</u>
1	Jai Ik Kim	CEO
2	Zafar Ahmed	Manager Finance

The participants were welcomed by LTC management. As per the discussions, following points were raised and responded accordingly:

Q-1 Is it admissible to submit one bid bond for multiple bus types?

LTC would accept one bid bond against proposals submitted for multiple bus types.

Q-2 Is there a minimum threshold for manufacturing capability in case of articulated buses?

As such no threshold level is set for manufacturing capability for the articulated buses. However, this issue is addressed in the form of supply timeline in technical evaluation criteria. A bidder who quotes minimum time for the supply will get maximum marks.

Q-3 Who will bear the cost of Pre-shipment Inspection?

LTC will bear the cost of pre-shipment inspection.

Q-4 Where will be the buses inspected?

The pre-shipment inspection will preferably be carried out at the factory location or at the port of shipment.

Q-5 How the maintenance cost will be computed?

The maintenance cost has to be calculated in accordance with **Schedule-5** of the RFP. The bidder has to indicate cost for each slabs of 100,000/- km taking into consideration all maintenance items as per **Annexure-G**. The Grand Total of all slabs will be considered for the purpose financial evaluation.

Q-6 Is the bid security offered in RFP for 500 buses acceptable for present RFP?

Yes, the previous bid security is acceptable, provided it is valid for three months from proposal submission date.