

Minutes of Meeting		
“MEETING FOR SELECTION OF OPERATORS FOR BUS OPERATIONS IN MAJOR CITIES OF PUNJAB”		
Chair:	Venue:	Dated:
Mr. Muhammad Yousaf Secretary Transport Department, Government of the Punjab.	Conference Room (TPU), Transport Department	28-08-2012
List of Participants		
<p>The following participants attended the meeting / conference:</p> <ol style="list-style-type: none"> 1. Mr. Muhammad Yousaf, Secretary Transport. 2. Mr. Hamid Khan, Senior Traffic Engineer, TPU. 3. Mr. Kamran Ihsan, Transport Planner, TPU. 4. Mr. Faisal Ashfaq, Traffic Data /Survey, TPU. 5. Mr. Chenlide, Zhongtong. 6. Mr. Hamdan Nazir, M/s First Bus. 7. Mr. Naveed Tariq, M/s Orbit Transport. 8. Mr. Ch. Aslam, M/s Orbit Transport. 9. Mr. Imran Siddique, M/s Orbit Transport. 10. Mr. Ghulam Muhammad, M/s Pak Oz. 11. Mr. Hassan Gaga, M/s Pak Oz. 12. Mr. Syed Afzaal Shah, M/s Pak Oz. 13. Mr. Tariq Khan, M/s Prance. 14. Mr. Bashir Hussain, M/s Sial Express. 15. Mr. Farrukh Akbar, M/s Faisal Mover. 		
<u>PROCEEDINGS OF THE MEETING:</u>		
<ol style="list-style-type: none"> 1. Request for extension in bid submission date No extension granted 2. Clarifications on payments to the Operators For procurement through GoPb, the government will pay 100% amount for the supply of buses. In case procurement is by private-operators the GoPb ensures capital subsidy of 20, 30 and 25 percent for Lahore, southern Punjab (Multan, Bahawalpur & D.G. khan), and rest of Punjab respectively. 3. Operators raised concerns regarding 200 Km /bus /day operations particularly in Lahore. DoT will re-consider the number of KM /bus /day. 		

4. Operators identified that certain vacant routes are not mentioned in Annex-B of RFP

Operators are welcomed to bid on any existing route of their operation or vacant route (either identified or not in Annex-B of RFP) in Punjab for claiming operational subsidy and procurement of buses.

5. Operators requested to devise an efficient system for provision of funds especially Operational subsidy

Operators were ensured that an Escrow Account will be opened where funds will be readily available based on the 3rd party validation through fleet management system

6. Operators demanded to provide time for conducting surveys to determine passenger demand

Operators were told that detailed surveys will be conducted during 6 months period through a third party approved by DoT and Operators for determination of actual passenger volumes.

7. Priority to be given to the operators already operating routes

Already considered in the RFP

8. First Bus Operator requested to lower the interest rate

The DoT will make efforts to negotiate rate of interest with the financing institution.

CHANGES / DECISIONS:

- **The Operator will require to operate minimum 175 Kms /day /bus on the allotted route with 5 % variance.**
- **The operational subsidy demanded and approved by the DoT in the bid will be re-validated through surveys within 6 months of operations. If the re-calculated subsidy is found more than the demanded subsidy the operator will be paid balance amount. Similarly; if re-calculated amount is less than the amount already paid the operator, he will be paid the balance.**
- **Existing operators operating on LTC routes will sign a new contract for operational subsidy with LTC, in respect of diesel buses now being inducted in the fleet.**
- **Any vacant route if not identified in the Annex-B of RFP. The operators are encouraged to identify and bid on the vacant routes in addition to the routes identified in this RFP.**